

State of Colorado Department of Health Care Policy and Financing

**STATE OF COLORADO CONTINUOUS GLUCOSE METERS  
MEDICAID REBATE AGREEMENT**

This Agreement is entered into by the following parties on the date last signed below:

<b>Pharmaceutical Manufacturer ("Manufacturer"):</b>	<b>State of Colorado Department of Health Care Policy and Financing ("Department"):</b>
	State of Colorado Department of Health Care Policy and Financing
<b>Manufacturer Primary Billing Address:</b>	<b>Department Primary Billing Address:</b>
	MedImpact Healthcare Systems, Inc Attn: GPS Medicaid Rebate Operations 10181 Scripps Gateway Court San Diego, CA 92131
<b>Manufacturer Primary Contact Person:</b>	<b>Department Primary Contact Person:</b>
	Felicia DiPaolo
<b>Manufacturer Primary Contact Telephone:</b>	<b>Department Primary Contact Telephone:</b>
	619-964-8340
<b>Manufacturer Primary Contact E-mail:</b>	<b>Department Primary Contact E-mail:</b>
	GPSMedicaidRebateOps@medimpact.com
<b>Address for Notices required by Agreement ("Manufacturer Notice Address"):</b>	<b>Address for Notices required by Agreement ("Department Notice Address"):</b>
	Department of Health Care Policy and Financing Greg Miller, PharmD PDL and Clinical Strategy Pharmacist 1570 Grant Street Denver, CO 80203
<b>Termination Date ("Termination Date"):</b>	<b>Effective Date ("Effective Date"):</b>

In consideration of the mutual covenants in this Agreement, including the General Rebate Terms, the Contracted Products Attachment to this Agreement, and for other good and valuable consideration, the receipt, adequacy, and legal sufficiency of which are hereby acknowledged, the parties have entered into this Agreement and have caused their duly authorized representatives to execute this Agreement below.

<b>Manufacturer, by:</b>	<b>Department, by:</b>
<b>Signature:</b>	<b>Signature:</b>
<b>Printed Name:</b>	<b>Printed Name:</b>
<b>Title:</b>	<b>Title:</b>
<b>Date:</b>	<b>Date:</b>

## **General Rebate Terms**

### **1. PURPOSE**

The Department and Manufacturer have entered into this Agreement for the purpose of establishing a State Rebate for utilization of the Manufacturer's Preferred Product(s) by the State of Colorado Medicaid beneficiaries.

### **2. DEFINITIONS**

- 2.1 **Contracted Product** shall mean any product listed on the Contracted Products Attachment of this Agreement.
- 2.2 **Continuous Glucose Meter (CGM)** shall mean wearable technology that tracks glucose levels over time.
- 2.3 **Durable Medical Equipment** shall mean equipment used for a medical use. Including, but not limited to, blood glucose monitors, blood sugar test strips, continuous glucose meters, pen needles, syringes, etc.
- 2.4 **Medicaid Utilization Information** shall mean the information on the quarterly utilization of the Manufacturer's Preferred Products subject to the Preferred Diabetic Supply List (PDSL). Fee-for-Service Utilization Data is based on claims *paid* during the Quarter. Manage Care Organizations Utilization Data is based on prescriptions *dispensed* during the Quarter. Both may include Prior Quarter Adjustments.
- 2.5 **NDC** shall mean the National Drug Code, the numerical code maintained by the Food and Drug Administration (FDA) that includes the labeler code (which is assigned by the FDA and identifies the establishment), product code (which identifies the specific product or formulation), and package size code.
- 2.6 **NRC** shall mean the National Reimbursement Code. The NRC will be an 11-digit number presented in the NDC field of the National Drug Compendia.
- 2.7 **Preferred Diabetic Supply List (PDSL)** shall mean the list of products developed and adopted by the Department.
- 2.8 **Preferred Product** shall mean any Contracted Product included on the PDSL. No Preferred Product shall be discouraged or disadvantaged in any way relative to any other product in its therapeutic class unless specifically stated otherwise in the Contracted Products Attachment of this Agreement.
- 2.9 **Quarter** shall mean calendar quarter unless otherwise specified.
- 2.10 **Rebate Payment Due Date** shall mean the date that is 38 days following the Manufacturer's receipt of Medicaid Utilization Information from the Department.
- 2.11 **State Rebate** shall mean the quarterly amount invoiced by the Department as calculated in accordance with the Contracted Product Attachment of this Agreement.
- 2.12 **UDI** shall mean the Unique Device Identifier maintained by the Food and Drug Administration (FDA). The UDI will be converted to an 11-digit number presented in the NDC field of the National Drug Compendia.

- 2.13 **Unit** shall mean product unit in the lowest identifiable amount.
- 2.14 **Wholesale Acquisition Cost or WAC** shall mean the Manufacturer's list price for a product to wholesalers or direct purchasers in the United States, not including prompt pay or other discounts, rebates or reductions in price, for the last day of the Quarter as published in MediSpan or First Databank or successor publications, if any.
- 2.15 **MCO** shall mean a managed care organization.

### 3. **MANUFACTURER'S RESPONSIBILITIES**

- 3.1 Manufacturer will remit to the Department a State Rebate for Medicaid utilization of Contracted Product(s) that are designated as Preferred Products on the PDSL during the Quarter, including Prior Quarter Adjustment Statements (PQAS). The Manufacturer shall pay to the Department the State Rebate amount in accordance with the formula set forth in the Contracted Products Attachment of this Agreement.
- 3.2 Quarters shall be used in calculating the State Rebate.
- 3.3 Absent a dispute raised pursuant to the Dispute Resolution section of this Agreement, Manufacturer shall make State Rebate payments to the Department for each Quarter, including PQAs, no later than the Rebate Payment Due Date. The Manufacturer is responsible for timely payment of the rebate by the Rebate Payment Due Date following receipt of, at a minimum, information on the number of units paid, by NDC, NRC, or UDI.
- 3.4 Manufacturer will pay the State Rebate, including any applicable interest. Interest on the State Rebates payable under Section 3.1 of this Agreement is calculated in the same manner as interest on the National Rebate Agreement:
- Obtain yield rates of weekly auction of 13-Week Treasury bills under Investment Rate %.
  - Determine the date range for which interest is owed beginning with the 38th day from the invoice postmark date.
  - Total the yield rates of each weekly auction for the period during which interest applies.
  - Divide that total by the number of yield rates (i.e., the number of weeks) to determine the average interest rate.
  - Multiply the average interest rate by the amount of unpaid rebate to determine the amount of interest due.
  - Divide the amount of interest by 365 days to determine the daily interest amount due.
  - Multiply the daily interest amount by the number of days for which interest is owed. This amount represents the total interest owed.

- 3.5 Nothing in this Agreement shall be construed as prohibiting Manufacturer from discontinuing production, marketing or distribution of any Contracted Product, or from transferring or licensing any Contracted Product to a third party. If Manufacturer elects to discontinue production, marketing or distribution of any Contracted Product or to transfer or license any Contracted Product to a third party, Manufacturer shall notify the Department of such action as soon as commercially reasonable. Upon such notification, the Department has the right to remove the Contracted Product from the definition of "Contracted Products" without cause. Manufacturer will continue to be responsible for all State Rebates until such notification is given.
- 3.6 Unless notified otherwise, Manufacturer will send State Rebate payments to the Department Primary Billing Address identified on the first page of this Agreement.

#### **4. DEPARTMENT RESPONSIBILITIES**

- 4.1 Preferred Diabetic Supply List (PDSL): The Department shall maintain and publish a PDSL that will be applicable to the fee-for-service and managed care delivery systems. Preferred Products shall not be disadvantaged to any other product in its therapeutic class. The Department may apply clinical edits, prior authorization, step therapy or similar utilization management controls to a Preferred Product. The Department may also apply other clinical edits, prior authorization, step therapy or similar utilization management controls equally to all products in a therapeutic class.
- 4.2 Medicaid Utilization Information: The Department will provide Medicaid Utilization Information for fee-for-service claims paid during the Quarter, including Prior Quarter Adjustments (PQAs), and managed care organization claims dispensed during the Quarter, including PQAs, within ninety (90) days of the last day of each Quarter. This reporting shall be done in a manner consistent with the National Medicaid Drug Rebate Program.
- 4.3 The Department shall maintain electronic claims records for the most recent seven years that will permit Manufacturer to verify through an audit process the Medicaid Utilization Information provided by the Department. The Department and Manufacturer will develop mutually beneficial audit procedures, should such an audit be required to resolve disputes regarding Medicaid Utilization Information.
- 4.4 In the event material discrepancies are discovered by the Manufacturer, the Department will make available supporting data that is then in existence concerning the claimed utilization, which may include an adjustment to the amount of the State Rebates. Any such adjustment shall be included on the next quarterly invoice.

#### **5. DISPUTE RESOLUTION**

- 5.1 Utilization disputes will be handled in the same manner as the National Medicaid Rebate dispute resolution process.

#### **6. CONFIDENTIALITY PROVISIONS**

- 6.1 Consistent to 42 U.S.C. §1391r-8(b) 3)(D) and this Agreement, information disclosed by Manufacturer in connection with this Agreement is confidential and, notwithstanding other laws, will not be disclosed by the Department to anyone except those of its employees, consultants, contractors and agents who need to know the information

provided that such persons and/or entities are notified of all confidentiality provisions as stated herein and expressly warrant and represent that they shall abide by such. In the event that the Department is required by law to disclose any provision of this Agreement or rebate information to any person other than as provided above, the Department shall provide written notice to Manufacturer sufficiently in advance of the proposed disclosure to allow Manufacturer to seek a protective order or other relief. This Section shall survive termination or expiration of this Agreement.

- 6.2 Manufacturer shall ensure that all information, records and data pertaining to applicants for and beneficiaries of medical assistance shall be protected from unauthorized disclosure by Manufacturer, its employees, consultants, contractors and agents and corporate affiliates and their employees pursuant to 42 CFR Part 431, Subpart F and any other applicable federal or state law.

## **7. NONRENEWAL OR TERMINATION**

- 7.1 This Agreement shall be effective on the Effective Date and, absent early termination pursuant to the terms of this Agreement, shall continue in force until the Termination Date.
- 7.2 This Agreement may be terminated by the Department, in whole or as to any Contracted Product(s) or NDC(s) or NRC(s) or UDI(s) without cause upon thirty (30) days written notice to Manufacturer.
- 7.3 This Agreement may be immediately terminated by either party upon a determination by any court of competent jurisdiction or any authorized governmental authority that the arrangements and transactions under this Agreement constitute a violation of any law or regulation including without limitation 42 U.S.C. § 1320a-7b(b) prohibiting illegal remuneration. (For the purposes of this Section, “authorized governmental authority” shall mean any officer or agency of the Federal Government (e.g., Office of Inspector General, Department of Justice, Department of Health and Human Services) or the State of Colorado having substantive jurisdiction over the subject matter of this Agreement; any state or federal program with which this Agreement is connected; any actions which must be taken by either party hereto in order to perform its obligations under this Agreement or any laws or regulations affecting the legality of this Agreement)
- 7.4 Termination of this Agreement shall have no effect upon the rights and obligations of the parties arising out of any transaction occurring prior to the effective date of such termination including, without limitation, State Rebates accrued but not yet paid and/or invoiced.

## 8. GENERAL PROVISIONS

This Agreement will be governed and construed in accordance with 42 U.S.C. §1396r-8, and all other applicable federal law and regulations.

- 8.1 Any notice required to be given pursuant to the terms and provisions of this Agreement will be in writing via secure email. Notice to the Department will be sent to the Department Notice Address identified on the first page of this Agreement. Notice to Manufacturer will be sent to the Manufacturer Notice Address identified on the first page of this Agreement.
- 8.2 Manufacturer agrees to be bound by the laws of the State of Colorado and agrees that this Agreement shall be construed and interpreted in accordance with the State of Colorado law without giving effect to the conflicts of laws provisions thereof. This provision does not supersede federal law to the extent federal law is applicable and controlling.
- 8.3 Nothing herein shall be construed or interpreted as limiting or otherwise affecting the Department's or Manufacturer's ability to pursue its rights arising out of the terms and conditions of the Agreement in the event that a dispute between the parties is not otherwise resolved.
- 8.4 Manufacturer and the agents and employees of Manufacturer in the performance of this Agreement will act in an independent capacity and not as officers, employees or agents of the State of Colorado.
- 8.5 In the event of a transfer of ownership of a Contracted Product or of Manufacturer, the Agreement shall be automatically assigned to the new owner subject to the conditions of this Agreement. If a Contracted Product or this Agreement is assigned by Manufacturer, Manufacturer shall notify the Department of the new contact information and assignee shall be fully responsible for compliance with all terms and conditions of this Agreement applicable to Manufacturer.
- 8.6 Nothing in this Agreement will be construed so as to require the commission of any act contrary to law. If any provision of this Agreement is found to be invalid or illegal by a court of law, or inconsistent with federal requirements, this Agreement will be construed in all respects as if any invalid, unenforceable, or inconsistent provision were eliminated, and without any effect on any other provision. The parties agree to negotiate replacement provisions, to afford the parties as much of the benefit of their original bargain as is possible.
- 8.7 The Department and Manufacturer declare that this Agreement, including attachments, contains a total integration of all rights and obligations of both parties. There are no extrinsic conditions, collateral agreements or undertakings of any kind. In regarding this Agreement as the full and final expression of their contract, it is the express intention of both parties that any and all prior or contemporaneous agreements, promises, negotiations or representations, either oral or written, relating to the subject matter and period of time governed by this Agreement which are not expressly set forth herein are to have no force, effect, or legal consequences of any kind.

8.8 The following provisions of this Agreement may be altered by an amendment in writing signed by both parties and approved by the Department:

- The Effective Date identified on the first page of this Agreement
- Contracted Products Attachment

The remainder of this Agreement will not be altered except by an amendment in writing signed by both parties.

8.9 Neither party contemplates any circumstances under which indemnification of the other party would arise. Nevertheless, should such circumstances arise, Manufacturer agrees to indemnify, defend and hold harmless the State, its officers, agents and employees from any and all claims and losses accruing or resulting to any person, firm or corporation who may be injured or damaged by Manufacturer in the performance of this Agreement.

8.10 With the exception of a transfer of ownership of a Contracted Product or of Manufacturer as described in 8.5, this Agreement is not assignable by Manufacturer either in whole or in part without the written consent of the Department, which will not unreasonably be withheld. This Agreement is not assignable by the Department either in whole or in part without the written consent of Manufacturer, which will not unreasonably be withheld.

8.11 Noncompliance with any obligations hereunder due to force majeure, such as acts of God, laws or regulations of any government, war, terrorism, civil commotion, destruction of production facilities and materials, fire, earthquake, storm, labor disturbances, shortage of materials, failure of public utilities or common carriers, and any other causes beyond the reasonable control of the parties, shall not constitute breach of this Agreement.

### CONTRACTED PRODUCTS ATTACHMENT

Manufacturer	NDC/ NRC/UDI	Product Description	Tier <sup>1</sup>	Formula <sup>2</sup>	Contracted Rate	Comments

<sup>1</sup>**Tier** The Tier represents the number of brand products that may be preferred in the Contracted Product PDSL category. Manufacturers may submit offers for any or all Tiers.

- Tier 1 - The Contracted Product will be the only preferred brand product in the PDSL category.
- Tier 2 - The Contracted Product will be one of no more than two preferred brand products in the PDSL category.
- Tier 3 - The Contracted Product will be one of no more than three preferred brand products in the PDSL category.
- Tier 4 - The Contracted Product will be preferred (offer places no limitation on the number of preferred brand products in the PDSL category).

<sup>2</sup>**Formula**

- Formula 1: Percentage of WAC.  
Formula for State Rebate calculation:  $WAC \times \% \text{ of WAC} = \text{State Rebate Amount per unit}$
- Formula 2: Guaranteed Net Price.  
Formula for State Rebate calculation:  $WAC - \text{Contracted Rate} = \text{State Rebate Amount per Unit}$